

Introduced By: Senator Sidhom
 Sponsored By:
 Contact: Samuel Belcastro
 belcastro.samuel@knights.ucf.edu
 First Reading: January 26, 2017
 Committee Action: Passed Favorably, 7-0-1
 Second Reading: February 2, 2017
 Third Reading: February 9, 2017
 Final Vote: Passed, 30-0-1

University of Central Florida
 Forty-Ninth Student Body Senate
 Bill 49-49

[Funding for 12 members of Society of Sales Engineers to travel to the National Sales Engineering Competition in Ames, Iowa, from April 21-22, 2017]

- .01 **WHEREAS**, Society of Sales Engineers (SSE) has been a Registered Student Organization since 2013;
- .02 **WHEREAS**, The mission of SSE is to help students explore opportunities, build networking skills, and improve sales performance;
- .03 **WHEREAS**, SSE members pay dues of \$20.00 per semester;
- .04 **WHEREAS**, SSE currently has 37 active, dues-paying members;
- .05 **WHEREAS**, The purpose of the National Sales Engineering Competition is to represent the University of Central Florida in a
- .06 Sales Engineering competition hosted by Iowa State and sponsored by companies such as Trane;
- .07 **WHEREAS**, Engineers will interact with real industry sales professionals to face a variety of scenarios and come up with the
- .08 best solution;
- .09 **WHEREAS**, Engineers will learn how to study complex sales case studies and solve problems by selling technical equipment
- .10 such as HVAC systems to large organizations;
- .11 **WHEREAS**, SSE will be lodging at the Iowa House Ames in Ames, Iowa; and
- .12 **WHEREAS**, Society of Sales Engineers received \$0.00 in Activity and Service Fee Funds in the 2016-2017 Fiscal Year;

.13
 .14 **THEREFORE, BE IT**

.15 **ENACTED**, by the Forty-Ninth Student Senate of the University of Central Florida that \$2,496.00 be allocated to Society of

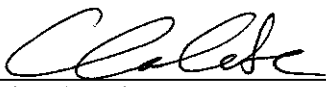
.16 Sales Engineers from the Registration and Travel Account according to the following breakdown:

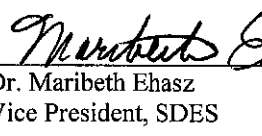
Item	Description	Cost
Lodging	(\$125.00 per night x 3 nights x 4 rooms)	\$1,500.00
Airfare	(\$291.00 x 12 members)	\$3,492.00
Total Cost		\$4,992.00
Total Society of Sales Engineers Contribution		\$2,496.00
Total Senate Contribution		\$2,496.00

- .25 **BE IT FURTHER ENACTED**, That all unspent funds revert to their originating account by May 22, 2017; and
- .26 **BE IT FURTHER ENACTED**, That Society of Sales Engineers completes a Post-Funding Form and returns it to the
- .27 Operations Review Committee (ORC) by May 29, 2017, as a condition of receiving funding.

SDES 1459 14FEB17

AUTHORIZING SIGNATURES


 Christopher Clemente
 Student Body President
 2-13-2017
 Date


 Dr. Maribeth Ehasz
 Vice President, SDES
 2-24-17
 Date



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